

Procurement Executive Transition Forum

Europe + Americas

26 – 27 June 2025

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Procurement Executive Transition Forum – Agenda June 26 & 27, 2025

Preliminary

Agenda		Time	Details
Thursday, June 26	1	Meet and greet	03:00pm-04:00pm (CET) Introduction to program 09:00am-10:00am (EDT) Presentation of participants and faculty
	2	Procurement global outlook and trends	04:00pm-05:30pm (CET) Keynote from McKinsey followed by group discussion and reflections 10:00am-11:30am (EDT)
	3	CPO priority topic and deep dive	05:30pm-08:15pm (CET) Each participant presents selected deep dive topic, e.g., key challenge, priority and/or need 11:30am-02:15pm (EDT) Peer group and facilitators reflect on topic and play back thoughts to participant presenting
			08:15pm-8:45pm (CET) Wrap-up and reflections from the day 02:15pm-02:45pm (EDT)
Friday, June 27	4	Mandate and aspiration	03:00pm-03:30pm (CET) Short recap and intro of the day by the facilitator 09:00am-09:30am (EDT)
			03:30pm-06:00pm (CET) Present elements of the mandate and aspiration 09:30am-12:00pm (EDT) Break-out in 1-on-1 to discuss personal mandate and aspiration in role. Presentation to peers
	5	Wrap Up	06:00pm-06:30pm (CET) Wrap-up and how to put learnings into action 12:00pm-12:30pm (EDT)

Procurement Executive Transition Forum

Unique event for Procurement Leaders to counsel and learn from each other in a private setting

Program

Small group of selected Procurement Leaders

(4 - 8) participate, giving unique opportunity to:



Discuss role specific priorities and solutions in a peer setting

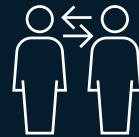


Share lessons, insights, and capabilities with a group of peers



Shape aspirations and challenges with peers, guided by expert faculty

Setup



Multilateral exchange

Other Procurement Leaders and CPOs attend along their McKinsey Partner who provides additional perspectives and accompanies the Procurement Leaders on this journey



Knowledge from senior procurement experts

Our **senior advisors with extensive global CPO role experience** will facilitate the Procurement Executive Transition Forum and **provides personal insights and guidance**



Safe collaboration space

Small program size **enables a confidential and caring environment** and plenty of time to tailor to the needs of individual Procurement Leader

Frequently Asked Questions

1. Who should participate in the Procurement Executive Transition Forum?

The Procurement Executive Transition Forum is designed for procurement leaders who are in their first 12 months of their role. Transitioning into an executive role in procurement require leaders to quickly understand the organization, create relationships with executives across the business and start deliver impact. The program is designed to help leaders shape their transformation journey and get off on a good start. It will also allow time for leaders to ask and reflect on important questions on mind. The program is also relevant for procurement leaders who have been in their role and now are shaping the plan for the next horizon of their transformation journey.

2. What do I have to prepare to participate in the Procurement Executive Transition Forum?

The forum is built on peer-to-peer discussions facilitated by our senior advisors with extensive CPO experience. To facilitate the discussion in the best way for the participants, it is important that the facilitators fully understand your situation and considerations. We will therefore run 1-on-1 discussion(s) with yourself before the session to understand your starting point and expectations.

3. How are you handling confidentiality?

All information shared and discussed during the Procurement Executive Transition Forum is confidential and participants are strongly advised to keep the information between the participants in the session only. The Procurement Executive Transition Forum will not host industry competitors in same cohort to ensure confidentiality.

4. How many participants will join and what will the setting be?

We invite a selected group of 5-10 procurement leaders to this private setting. The Procurement Executive Transition Forum will be focused on discussions and peer-to-peer coaching under the facilitation of our senior advisors. There is an agenda outlined which is designed to allow for discussions on topics most relevant to participants.

5. If I have to cancel the participation, what should I do?

Invited participants can be part of the Procurement Executive Transition Forum free of charge. We fully understand that other priorities can appear. The forum is primarily focused on knowledge sharing among participants and a great efforts are invested in preparing for the discussions. In respect for the fellow participants joining the session, we kindly request participants to cancel latest 2 weeks prior to the forum.

6. What happens after the Procurement Executive Transition Forum?

We offer a full Procurement Executive Transitioning Program with a personalized transition journey and coaching opportunities. Please feel free to reach out to us in case you are interested to join this journey: procurement_transition_service_line@mckinsey.com

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